

# KOMPAC TECHNICAL UPDATE

NO: 55  
DATE: OCTOBER 1995  
TO: ALL KOMPAC  
DEALERS  
SUBJECT: IMITATION  
KOMPAC  
PARTS

## BEWARE OF IMITATIONS!!

Imitation seals are on the market! Graph Tech has analyzed and passed through our quality control procedure, a set of seals called EasySeals™ (Advanced Litho Systems) and here are our findings...

1. **REDUCED SEAL LIFE** - EasySeals™ have 11% less Teflon. This will lead to shorter seal life and a higher seal cost for your customers.
2. **NOT A MATCHED SET** - There was a 7% difference in the weight between the left and right seal; a question of quality and uniformity of manufacturing. This difference could lead to technical problems.
3. **ROUGHER FINISH** - This will accelerate roller wear leading to quicker replacement of costly rollers.
4. **SEAL LEAKING** - The radial circumference differs between the left and right seal. This would cause seal leaking and press downtime for longer seal "break-in".
5. **ROLLER DAMAGE** - Quicker wear and non-uniformed dimensions could lead to the seal, cutting into the metering roller. This would destroy a costly metering roller requiring extra service.
6. **WARRANTY VOIDED** - Graph Tech, an ISO 9002 Certified Company, cannot warranty Kompac units if other manufacturers' parts are used. We take pride in the quality, uniformity and dependability of our parts. We cannot guarantee another manufacturer's parts and must void warranties where other parts are used. Extensive work has been done by Graph Tech in getting the right balance of finish, dimension and relationship between the Kompac seals and the rollers they contact. For best performance only "Genuine Kompac Parts" should be used.
7. **FREE SEAL REPLACEMENT** - Why take chances...lose warranties...and risk extra service work??? If you, our Authorized Kompac II Dealer, have purchased EasySeals™, send them into Graph Tech and we will replace them **FREE OF CHARGE** with **Genuine Kompac Seals set for set**. The offer terminates on December 31, 1995 and is **limited to your normal seal purchases**. Send seals to:

**GRAPH TECH**  
**8 ALLERMAN ROAD**  
**OAKLAND, NJ 07436**  
**Attn: Customer Service**

**SELL AND RECOMMEND ONLY "GENUINE KOMPAC PARTS"**

**Michael Pek**  
**Technical Representative, Kompac Division**